

## 2016-17 Budget Summary By Department

Budget	2016-17			2015-16		
	Revenue	Expenses	Net	Revenue	Expenses	Net
<b>GOVERNANCE</b>						
Board of Directors	\$ -	\$ 34,740.83	-\$ 34,740.83	\$ -	\$ 32,282.55	-\$ 32,282.55
Elections	\$ -	\$ 17,188.00	-\$ 17,188.00	\$ -	\$ 16,140.00	-\$ 16,140.00
<b>GOVERNANCE TOTAL</b>	<b>\$ -</b>	<b>\$ 51,928.83</b>	<b>-\$ 51,928.83</b>	<b>\$ -</b>	<b>\$ 48,422.55</b>	<b>-\$ 48,422.55</b>
<b>GOVERNANCE CHANGE FROM 2015/16</b>			<b>-\$ 3,506.28</b>			
<b>LEADERSHIP</b>						
President & CEO	\$ -	\$ 43,332.80	-\$ 43,332.80	\$ -	\$ 43,565.49	-\$ 43,565.49
Executive Director	\$ 12,000.00	\$ 25,180.00	-\$ 13,180.00	\$ 12,500.00	\$ 24,480.00	-\$ 11,980.00
<b>LEADERSHIP TOTAL</b>	<b>\$ 12,000.00</b>	<b>\$ 68,512.80</b>	<b>-\$ 56,512.80</b>	<b>\$ 12,500.00</b>	<b>\$ 68,045.49</b>	<b>-\$ 55,545.49</b>
<b>LEADERSHIP AMOUNT CHANGE FROM 2015/16</b>			<b>-\$ 967.31</b>			
<b>FINANCE &amp; ADMINISTRATION</b>						
VP: Finance & Administration	\$ -	\$ 36,866.80	-\$ 36,866.80	\$ -	\$ 40,271.00	-\$ 40,271.00
AVP: Finance & Administration	\$ -	\$ 12,235.00	-\$ 12,235.00	\$ -	\$ 15,280.00	-\$ 15,280.00
Director: Finance & Administration	\$ -	\$ 80,086.00	-\$ 80,086.00	\$ -	\$ 65,810.00	-\$ 65,810.00
ITS	\$ -	\$ 49,705.00	-\$ 49,705.00	\$ -	\$ 55,205.00	-\$ 55,205.00
Administration	\$ -	\$ 25,639.00	-\$ 25,639.00	\$ -	\$ 24,724.00	-\$ 24,724.00
U-Desk Brantford	\$ 4,800.00	\$ 13,200.00	-\$ 8,400.00	\$ 11,500.00	\$ 15,202.55	-\$ 3,702.55
U-Desk Waterloo	\$ 129,100.00	\$ 71,580.00	\$ 57,520.00	\$ 131,100.00	\$ 63,174.26	\$ 67,925.74
Human Resources	\$ -	\$ 31,316.97	-\$ 31,316.97	\$ -	\$ 31,814.40	-\$ 31,814.40
<b>FA Central</b>	<b>\$ 133,900.00</b>	<b>\$ 320,628.77</b>	<b>-\$ 186,728.77</b>	<b>\$ 142,600.00</b>	<b>\$ 311,481.21</b>	<b>-\$ 168,881.21</b>
Professional Development & Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hiring & Recruitment (Waterloo)	\$ -	\$ 2,343.40	-\$ 2,343.40	\$ -	\$ 1,900.00	-\$ 1,900.00
<b>FA Waterloo Committees</b>	<b>\$ -</b>	<b>\$ 2,343.40</b>	<b>-\$ 2,343.40</b>	<b>\$ -</b>	<b>\$ 1,900.00</b>	<b>-\$ 1,900.00</b>
Hiring & Recruitment (Brantford)	\$ -	\$ 1,215.00	-\$ 1,215.00	\$ -	\$ 1,160.00	-\$ 1,160.00
<b>FA Brantford Committees</b>	<b>\$ -</b>	<b>\$ 1,215.00</b>	<b>-\$ 1,215.00</b>	<b>\$ -</b>	<b>\$ 1,160.00</b>	<b>-\$ 1,160.00</b>
<b>FA TOTAL</b>	<b>\$ 133,900.00</b>	<b>\$ 324,187.17</b>	<b>-\$ 190,287.17</b>	<b>\$ 142,600.00</b>	<b>\$ 314,541.21</b>	<b>-\$ 171,941.21</b>
<b>FA AMOUNT CHANGE FROM 2015/16</b>			<b>\$ 18,345.96</b>			
<b>UNIVERSITY AFFAIRS</b>						
VP: University Affairs	\$ -	\$ 60,589.52	-\$ 60,589.52	\$ -	\$ 63,582.29	-\$ 63,582.29
AVP: University Affairs (Waterloo)	\$ -	\$ 1,810.00	-\$ 1,810.00	\$ -	\$ 1,860.00	-\$ 1,860.00
AVP: University Affairs (Brantford)	\$ -	\$ 1,160.00	-\$ 1,160.00	\$ -	\$ 1,545.00	-\$ 1,545.00
Director: Policy, Research & Advocacy	\$ -	\$ 4,086.07	-\$ 4,086.07	\$ -	\$ 4,001.07	-\$ 4,001.07
<b>UA Central</b>	<b>\$ -</b>	<b>\$ 67,645.59</b>	<b>-\$ 67,645.59</b>	<b>\$ -</b>	<b>\$ 70,988.36</b>	<b>-\$ 70,988.36</b>
Outreach (Waterloo)	\$ -	\$ 1,114.00	-\$ 1,114.00	\$ -	\$ 1,100.00	-\$ 1,100.00
Policy Research (Waterloo)	\$ -	\$ -	\$ -	\$ -	\$ 100.00	-\$ 100.00
SRAC (Waterloo)	\$ -	\$ 1,060.00	-\$ 1,060.00	\$ -	\$ 800.00	-\$ 800.00
<b>UA Waterloo Committees</b>	<b>\$ -</b>	<b>\$ 2,174.00</b>	<b>-\$ 2,174.00</b>	<b>\$ -</b>	<b>\$ 2,000.00</b>	<b>-\$ 2,000.00</b>
Outreach (Brantford)	\$ -	\$ 951.00	-\$ 951.00	\$ -	\$ 1,235.00	-\$ 1,235.00
Policy Research (Brantford)	\$ -	\$ -	\$ -	\$ -	\$ 200.00	-\$ 200.00
SRAC (Brantford)	\$ -	\$ 1,530.00	-\$ 1,530.00	\$ -	\$ 1,455.00	-\$ 1,455.00
<b>UA Brantford Committees</b>	<b>\$ -</b>	<b>\$ 2,481.00</b>	<b>-\$ 2,481.00</b>	<b>\$ -</b>	<b>\$ 2,890.00</b>	<b>-\$ 2,890.00</b>
<b>UA TOTAL</b>	<b>\$ -</b>	<b>\$ 72,300.59</b>	<b>-\$ 72,300.59</b>	<b>\$ -</b>	<b>\$ 75,878.36</b>	<b>-\$ 75,878.36</b>
<b>UA AMOUNT CHANGE FROM 2015/16</b>			<b>-\$ 3,577.77</b>			

CLUBS & ASSOCIATIONS								
VP: Clubs & Associations	\$	-	\$ 56,817.80	-\$ 56,817.80	\$	-	\$ 54,752.80	-\$ 54,752.80
AVP: Clubs & Associations	\$	-	\$ 16,925.00	-\$ 16,925.00	\$	2,715.00	\$ 16,120.00	-\$ 13,405.00
Director: Student Experience	\$	-	\$ 4,241.20	-\$ 4,241.20	\$	-	\$ 3,426.00	-\$ 3,426.00
<b>CA Central</b>	<b>\$</b>	<b>-</b>	<b>\$ 77,984.00</b>	<b>-\$ 77,984.00</b>	<b>\$</b>	<b>2,715.00</b>	<b>\$ 74,298.80</b>	<b>-\$ 71,583.80</b>
Marketing and Special Events (Waterloo)	\$	-	\$ 10,130.00	-\$ 10,130.00	\$	-	\$ 10,190.32	-\$ 10,190.32
Clubs Communication Brantford	\$	-	\$ 370.00	-\$ 370.00	\$	-	\$ 220.00	-\$ 220.00
Marketing and Special Events (Brantford)	\$	-	\$ 550.00	-\$ 550.00	\$	-	\$ 415.00	-\$ 415.00
<b>CA Coordinators</b>	<b>\$</b>	<b>-</b>	<b>\$ 11,050.00</b>	<b>-\$ 11,050.00</b>	<b>\$</b>	<b>-</b>	<b>\$ 10,825.32</b>	<b>-\$ 10,825.32</b>
<b>CA TOTAL</b>	<b>\$</b>	<b>-</b>	<b>\$ 89,034.00</b>	<b>-\$ 89,034.00</b>	<b>\$</b>	<b>2,715.00</b>	<b>\$ 85,124.12</b>	<b>-\$ 82,409.12</b>
<b>CA CHANGE FROM 2015/16</b>				<b>\$ 6,624.88</b>				
PROGRAMMING AND SERVICES WATERLOO								
VP: Programming & Services (Waterloo)	\$	15,000.00	\$ 116,185.00	\$ 101,185.00	\$	40,000.00	\$ 109,347.00	-\$ 69,347.00
Programming & Promotions Coordinator	\$	-	\$ 20,569.26	\$ 20,569.26	\$	-	\$ 20,782.00	-\$ 20,782.00
<b>PSW Central</b>	<b>\$</b>	<b>15,000.00</b>	<b>\$ 136,754.26</b>	<b>\$ 121,754.26</b>	<b>\$</b>	<b>40,000.00</b>	<b>\$ 130,129.00</b>	<b>-\$ 90,129.00</b>
Orientation Week (Waterloo)	\$	310,000.00	\$ 251,635.00	\$ 58,365.00	\$	399,130.00	\$ 323,830.09	\$ 75,299.91
Orientation Week Concert	\$	52,500.00	\$ 68,602.00	-\$ 16,102.00				
A-Team	\$	41,050.00	\$ 85,682.00	-\$ 44,632.00	\$	40,550.00	\$ 81,613.00	-\$ 41,063.00
First Year Project	\$	3,800.00	\$ 15,020.00	-\$ 11,220.00	\$	1,710.00	\$ 13,122.50	-\$ 11,412.50
Winter Carnival	\$	12,996.25	\$ 15,322.00	-\$ 2,325.75	\$	18,687.50	\$ 17,481.00	\$ 1,206.50
<b>Programming Committee Total</b>	<b>\$</b>	<b>420,346.25</b>	<b>\$ 436,261.00</b>	<b>-\$ 15,914.75</b>	<b>\$</b>	<b>460,077.50</b>	<b>\$ 436,046.59</b>	<b>\$ 24,030.91</b>
Healthy Lifestyles (Waterloo)	\$	400.00	\$ 2,950.00	-\$ 2,550.00	\$	-	\$ 1,130.00	-\$ 1,130.00
EcoHawks (Waterloo)	\$	-	\$ 6,430.00	-\$ 6,430.00	\$	-	\$ 6,596.50	-\$ 6,596.50
Emergency Response Team	\$	-	\$ 20,930.67	-\$ 20,930.67	\$	-	\$ 22,448.78	-\$ 22,448.78
Food Bank (Waterloo)	\$	3,500.00	\$ 9,896.22	-\$ 6,396.22	\$	4,550.00	\$ 10,611.16	-\$ 6,061.16
Foot Patrol (Waterloo)	\$	-	\$ 20,367.00	-\$ 20,367.00	\$	-	\$ 16,515.00	-\$ 16,515.00
Peer Connect Line (Waterloo)	\$	-	\$ -	\$ -	\$	-	\$ 3,485.00	-\$ 3,485.00
Peer Connect (Waterloo)	\$	-	\$ 4,022.00	-\$ 4,022.00	\$	-	\$ 2,590.28	-\$ 2,590.28
Shinerama (Waterloo)	\$	103,182.00	\$ 103,182.00	\$ -	\$	106,982.00	\$ 106,982.00	\$ -
<b>Service Committee Total</b>	<b>\$</b>	<b>107,082.00</b>	<b>\$ 167,777.89</b>	<b>-\$ 60,695.89</b>	<b>\$</b>	<b>111,532.00</b>	<b>\$ 170,358.72</b>	<b>-\$ 58,826.72</b>
<b>PSW TOTAL</b>	<b>\$</b>	<b>542,428.25</b>	<b>\$ 740,793.15</b>	<b>-\$ 198,364.90</b>	<b>\$</b>	<b>611,609.50</b>	<b>\$ 736,534.31</b>	<b>-\$ 124,924.81</b>
<b>PSW CHANGE FROM 2015/16</b>				<b>\$ 73,440.09</b>				
PROGRAMMING AND SERVICES BRANTFORD								
VP: Programming & Services (Brantford)	\$	-	\$ 8,155.00	-\$ 8,155.00	\$	-	\$ 6,751.50	-\$ 6,751.50
AVP: Services & Support	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -
Brantford Administration	\$	2,911.50	\$ 15,706.79	-\$ 12,795.29	\$	2,655.00	\$ 17,520.90	-\$ 14,865.90
<b>PSB Central</b>	<b>\$</b>	<b>2,911.50</b>	<b>\$ 23,861.79</b>	<b>-\$ 20,950.29</b>	<b>\$</b>	<b>2,655.00</b>	<b>\$ 24,272.40</b>	<b>-\$ 21,617.40</b>
Orientation Week (Brantford)	\$	75,000.00	\$ 86,384.15	-\$ 11,384.15	\$	82,000.00	\$ 88,934.15	-\$ 6,934.15
First Year Integration	\$	-	\$ 1,118.00	-\$ 1,118.00	\$	-	\$ 448.00	-\$ 448.00
Hawk Team	\$	2,450.00	\$ 11,375.00	-\$ 8,925.00	\$	2,405.00	\$ 7,832.00	-\$ 5,427.00
Night Hawks	\$	-	\$ -	\$ -	\$	1,475.00	\$ 2,720.00	-\$ 1,245.00
<b>Programming Committee Total</b>	<b>\$</b>	<b>77,450.00</b>	<b>\$ 98,877.15</b>	<b>-\$ 21,427.15</b>	<b>\$</b>	<b>85,880.00</b>	<b>\$ 99,934.15</b>	<b>-\$ 14,054.15</b>
EcoHawks (Brantford)	\$	-	\$ 965.00	-\$ 965.00	\$	135.00	\$ 845.00	-\$ 710.00
Food Bank (Brantford)	\$	5,000.00	\$ 6,145.00	-\$ 1,145.00	\$	5,620.00	\$ 5,620.00	\$ -
Foot Patrol (Brantford)	\$	-	\$ 6,530.00	-\$ 6,530.00	\$	1,200.00	\$ 4,780.00	-\$ 3,580.00
Healthy Lifestyles (Brantford)	\$	-	\$ 1,130.00	-\$ 1,130.00	\$	980.00	\$ 980.00	\$ -
Laurier Students for Literacy	\$	-	\$ -	\$ -	\$	-	\$ 1,130.00	-\$ 1,130.00
Peer Connect (Brantford)	\$	-	\$ 1,480.00	-\$ 1,480.00	\$	-	\$ 1,100.00	-\$ 1,100.00
Shinerama (Brantford)	\$	6,520.00	\$ 6,520.00	\$ -	\$	6,950.00	\$ 6,950.00	\$ -
<b>Service Committee Total</b>	<b>\$</b>	<b>11,520.00</b>	<b>\$ 22,770.00</b>	<b>-\$ 11,250.00</b>	<b>\$</b>	<b>14,885.00</b>	<b>\$ 21,405.00</b>	<b>-\$ 6,520.00</b>
<b>PSB TOTAL</b>	<b>\$</b>	<b>91,881.50</b>	<b>\$ 145,508.94</b>	<b>-\$ 53,627.44</b>	<b>\$</b>	<b>103,420.00</b>	<b>\$ 145,611.55</b>	<b>-\$ 42,191.55</b>
<b>PSB CHANGE FROM 2015/16</b>				<b>\$ 11,435.89</b>				

<b>MARKETING AND COMMUNICATIONS</b>							
Director: Marketing & Communications	\$ 70,000.00	\$ 54,854.80	\$ 15,145.20		\$ -	\$ 3,009.80	-\$ 3,009.80
Sponsorship Coordinator	\$ -	\$ 11,768.79	-\$ 11,768.79		\$ 100,000.00	\$ 79,438.00	\$ 20,562.00
Digital Media Coordinator	\$ -	\$ 19,749.28	-\$ 19,749.28		\$ -	\$ 31,869.92	-\$ 31,869.92
<b>MARKETING TOTAL</b>	<b>\$ 70,000.00</b>	<b>\$ 86,372.87</b>	<b>-\$ 16,372.87</b>		<b>\$ 100,000.00</b>	<b>\$ 114,317.72</b>	<b>-\$ 14,317.72</b>
			<b>MARKETING CHANGE FROM 2015/16</b>				<b>\$ 2,055.15</b>
<b>HOSPITALITY</b>							
Turret	\$ 217,900.00	\$ 286,596.14	-\$ 68,696.14		\$ 342,250.00	\$ 355,791.02	-\$ 13,541.02
Wilfs	\$ 2,700,062.38	\$ 2,607,411.34	\$ 92,651.04		\$ 2,392,962.00	\$ 2,347,018.18	\$ 45,943.82
Williams	\$ 497,318.06	\$ 608,939.16	-\$ 111,621.10		\$ 485,188.35	\$ 592,986.96	-\$ 107,798.61
Golden Grounds	\$ 61,776.55	\$ 60,285.02	\$ 1,491.53		\$ 81,806.58	\$ 64,145.63	\$ 17,660.95
<b>HOSPITALITY TOTAL</b>	<b>\$ 3,477,056.99</b>	<b>\$ 3,563,231.66</b>	<b>-\$ 86,174.67</b>		<b>\$ 3,302,206.93</b>	<b>\$ 3,359,941.79</b>	<b>-\$ 57,734.86</b>
			<b>HOSPITALITY CHANGE FROM 2015/16</b>				<b>\$ 28,439.81</b>
<b>OTHER FEES</b>							
FNCC	\$ 1,214,215.93	\$ 2,320,703.35	-\$ 1,106,487.42		\$ 1,157,464.97	\$ 2,318,605.90	-\$ 1,161,140.93
Health & Dental Plan	\$ 2,424,940.00	\$ 2,180,017.43	\$ 244,922.57		\$ 2,279,346.00	\$ 1,980,367.63	\$ 298,978.37
Aramark Lease	\$ 499,090.27	\$ 194,340.76	\$ 304,749.51		\$ 470,792.04	\$ 191,422.84	\$ 279,369.20
International News	\$ 38,000.00	\$ 8,352.34	\$ 29,647.66		\$ 38,000.00	\$ 8,188.57	\$ 29,811.43
Waterloo SAC Fee	\$ 1,001,577.72	\$ 32,344.32	\$ 969,233.40		\$ 935,587.44	\$ 32,344.32	\$ 903,243.12
Brantford SAC	\$ 207,104.04	\$ -	\$ 207,104.04		\$ 199,644.92	\$ -	\$ 199,644.92
Brantford Food Service Fee	\$ 90,517.50	\$ 90,517.50	\$ -		\$ 89,010.00	\$ 89,010.00	\$ -
Brantford Student Centre	\$ 346,642.50	\$ 229,418.52	\$ 117,223.98		\$ 336,808.08	\$ 213,348.52	\$ 123,459.56
Brantford Athletic Fee	\$ 229,567.50	\$ 229,567.50	\$ -		\$ 225,735.50	\$ 225,735.50	\$ -
Essential Services Fee	\$ 87,198.75	\$ 38,989.22	\$ 48,209.53		\$ -	\$ -	\$ -
<b>OTHER TOTAL</b>	<b>\$ 6,138,854.21</b>	<b>\$ 5,324,250.93</b>	<b>\$ 814,603.28</b>		<b>\$ 5,732,388.95</b>	<b>\$ 5,059,023.28</b>	<b>\$ 673,365.67</b>
			<b>OTHER CHANGE FROM 2015/16</b>				<b>-\$ 141,237.61</b>
<b>GRAND TOTAL</b>	<b>\$ 10,466,120.95</b>	<b>\$ 10,466,120.94</b>	<b>\$ 0.00</b>		<b>\$ 10,007,440.38</b>	<b>\$ 10,007,440.38</b>	<b>\$ -</b>

## 2016-17 Budget Summary by Category

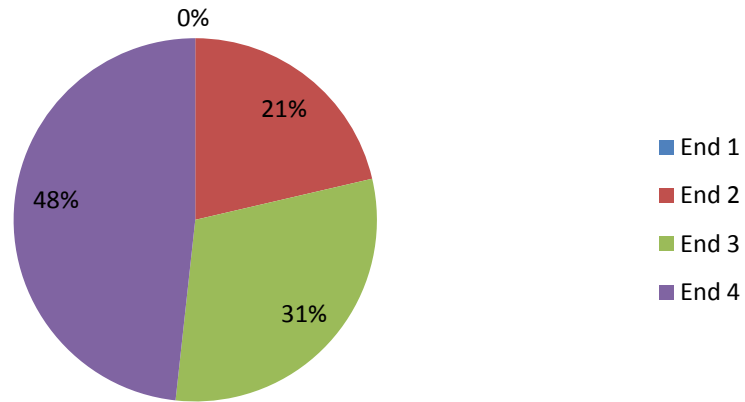
	2016-17	2015-16		
	Total	Total	\$ change	% change
<b>REVENUE</b>				
Admissions	-\$ 142,317.00	-\$ 144,840.00	-\$ 2,523.00	-1.8%
Athletic Complex Fee	-\$ 229,567.50	-\$ 225,735.50	\$ 3,832.00	1.7%
Bank Machine	-\$ 50,000.00	-\$ 52,000.00	-\$ 2,000.00	-4.0%
Beverages (Beer and Liquor included)	-\$ 655,397.38	-\$ 757,349.00	-\$ 101,951.62	-15.6%
Commissions	-\$ 32,450.00	-\$ 37,600.00	-\$ 5,150.00	-15.9%
Donations	-\$ 95,532.00	-\$ 98,832.00	-\$ 3,300.00	-3.5%
Essential Services Fee	-\$ 87,198.75	\$ -	\$ 87,198.75	100.0%
FNCC Fee	-\$ 859,558.88	-\$ 803,099.37	\$ 56,459.51	6.6%
Health Plan Fee	-\$ 1,192,880.00	-\$ 1,124,500.00	\$ 68,380.00	5.7%
Dental Plan Fee	-\$ 1,119,560.00	-\$ 1,044,846.00	\$ 74,714.00	6.7%
Other Fees	-\$ 798,142.06	-\$ 887,722.94	-\$ 89,580.88	-11.2%
Food	-\$ 2,785,679.61	-\$ 2,483,907.93	\$ 301,771.68	10.8%
Interest	-\$ 12,000.00	-\$ 12,500.00	-\$ 500.00	-4.2%
Lease Income External	-\$ 630,528.47	-\$ 602,230.24	\$ 28,298.23	4.5%
Lease Income Internal	-\$ 292,677.53	-\$ 284,488.97	\$ 8,188.56	2.8%
Other Revenue (Locker Rentals, Tech Share)	-\$ 63,250.00	-\$ 87,056.07	-\$ 23,806.07	-37.6%
Dental Plan Rebate	-\$ 85,000.00	-\$ 85,000.00	\$ -	0.0%
Rental Income	-\$ 35,700.00	-\$ 40,500.00	-\$ 4,800.00	-13.4%
Sponsorship Income	-\$ 90,000.00	-\$ 100,000.00	-\$ 10,000.00	-11.1%
SAC Fees	-\$ 1,208,681.76	-\$ 1,135,232.36	\$ 73,449.40	6.1%
	<b>-\$ 10,466,120.95</b>	<b>-\$ 10,007,440.38</b>	<b>\$ 458,680.57</b>	<b>-4.4%</b>
<b>EXPENSES</b>				
Cost of Goods Sold	\$ 250,290.93	\$ 273,530.40	\$ 23,239.47	-9.3%
Admissions	\$ 2,000.00	\$ 4,000.00	\$ 2,000.00	-100.0%
Audit	\$ 17,000.00	\$ 16,800.00	-\$ 200.00	1.2%
Bank Charges	\$ 67,900.00	\$ 49,750.00	-\$ 18,150.00	26.7%
Campus Clubs Fund	\$ 66,560.00	\$ 63,060.00	-\$ 3,500.00	5.3%
Capital Purchase	\$ 23,780.00	\$ 18,050.00	-\$ 5,730.00	24.1%
Customer Service	\$ 36,950.00	\$ 25,880.00	-\$ 11,070.00	30.0%
Clothing	\$ 83,454.15	\$ 89,152.65	\$ 5,698.50	-6.8%
Computers and IT	\$ 192,409.22	\$ 181,865.09	-\$ 10,544.13	5.5%
Conferences and Meetings	\$ 30,750.27	\$ 24,543.12	-\$ 6,207.15	20.2%
Donations	\$ 67,773.00	\$ 72,091.00	\$ 4,318.00	-6.4%
Essential Services Overhead and Reserves	\$ 38,989.22	\$ -	-\$ 38,989.22	100.0%
Fee Flow Through	\$ -	\$ -	\$ -	0.0%
FNCC Janitorial, Repairs, and Contracted Services	\$ 657,665.94	\$ 639,267.16	-\$ 18,398.78	2.8%
Food	\$ 1,221,770.21	\$ 1,191,117.16	-\$ 30,653.05	2.5%
Honorarium	\$ 29,675.80	\$ 29,212.55	-\$ 463.25	1.6%
Staff Wages and Benefits (FT and PT)	\$ 3,047,926.09	\$ 3,060,538.67	\$ 12,612.58	-0.4%
General Supplies	\$ 72,826.03	\$ 65,409.01	-\$ 7,417.02	10.2%
Health and Dental Insurance	\$ 2,121,011.60	\$ 1,931,838.00	-\$ 189,173.60	8.9%
Insurance and Health & Safety	\$ 71,470.82	\$ 70,294.32	-\$ 1,176.50	1.6%
Lease Expense	\$ 396,832.62	\$ 375,848.97	-\$ 20,983.65	5.3%
Legal	\$ 6,000.00	\$ 6,000.00	\$ -	0.0%
Marketing and Promotions	\$ 116,145.69	\$ 115,152.95	-\$ 992.74	0.9%
Memberships and Licenses	\$ 87,183.86	\$ 66,319.39	-\$ 20,864.47	23.9%
Miscellaneous	\$ 161,053.90	\$ 164,905.97	\$ 3,852.07	-2.4%
Programming	\$ 302,768.00	\$ 278,525.13	-\$ 24,242.87	8.0%
Reserve	\$ 370,090.83	\$ 355,775.13	-\$ 14,315.70	3.9%
Staff Development and Tuition	\$ 75,404.20	\$ 84,520.00	\$ 9,115.80	-12.1%
Travel and Accommodations/Parking	\$ 95,242.07	\$ 69,951.40	-\$ 25,290.67	26.6%
Utilities	\$ 195,000.00	\$ 127,997.00	-\$ 67,003.00	34.4%
Volunteer Appreciation	\$ 25,810.00	\$ 22,125.00	-\$ 3,685.00	14.3%
	<b>\$ 9,931,734.44</b>	<b>\$ 9,473,520.07</b>	<b>\$ (458,214.37)</b>	<b>-4.6%</b>
<b>Surplus/Deficit from Operations</b>	<b>-\$ 534,386.51</b>	<b>-\$ 533,920.31</b>		
Interest	\$ 162,353.99	\$ 176,108.84	\$ 13,754.85	8.5%
Loan Repayment	\$ 372,032.51	\$ 357,811.47	-\$ 14,221.04	-3.8%
<b>Total</b>	<b>\$ 534,386.50</b>	<b>\$ 533,920.31</b>	<b>\$ (466.19)</b>	<b>-0.1%</b>
Deficiency of revenue over expense before Amortization	<b>-\$ 0.00</b>	<b>\$ 0.00</b>		
Amortization	\$ 635,000.00	\$ 897,000.00		
<b>Deficiency of revenue over expense</b>	<b>-\$ 635,000.00</b>	<b>-\$ 897,000.00</b>		

## 2016-17 Budget Summary by Ends

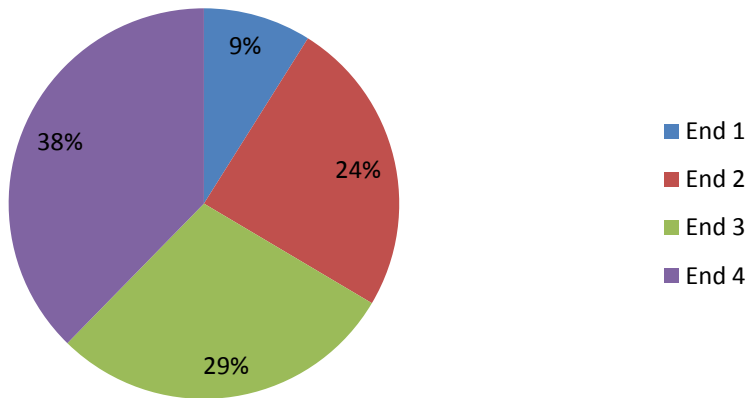
<b>Revenue</b>					
	<b>2016-17</b>	<b>2015-16</b>	<b>\$ change</b>	<b>%change</b>	<b>Ends % Breakdown</b>
End 1	\$ -	\$ -	\$ -	N/A	N/A
End 2	-\$ 369,859.75	-\$ 429,194.00	\$ 59,334.25	-13.8%	21%
End 3	-\$ 525,666.25	-\$ 496,157.50	-\$ 29,508.75	5.9%	30%
End 4	-\$ 835,618.06	-\$ 998,508.35	\$ 162,890.29	-16.3%	48%
Unassignable	-\$ 3,746,615.48	-\$ 3,439,465.95	-\$ 307,149.53	8.9%	N/A
Contributing Business Ops	-\$ 2,675,921.41	-\$ 2,474,768.58	-\$ 201,152.83	8.1%	N/A
Health & Dental	-\$ 2,312,440.00	-\$ 2,169,346.00	-\$ 143,094.00	6.6%	N/A
<b>Total</b>	<b>-\$ 10,466,120.95</b>	<b>-\$ 10,007,440.38</b>			
<b>Expense</b>					
	<b>2016-17</b>	<b>2015-16</b>	<b>\$ change</b>	<b>%change</b>	<b>Ends % Breakdown</b>
End 1	\$ 236,673.75	\$ 201,848.36	\$ 34,825.39	17.3%	9%
End 2	\$ 650,758.24	\$ 666,779.87	-\$ 16,021.63	-2.4%	25%
End 3	\$ 762,707.59	\$ 656,354.64	\$ 106,352.95	16.2%	29%
End 4	\$ 997,486.52	\$ 994,385.41	\$ 3,101.11	0.3%	38%
Unassignable	\$ 3,108,973.39	\$ 3,145,070.29	-\$ 36,096.90	-1.1%	N/A
Contributing Business Ops	\$ 2,584,383.36	\$ 2,411,163.81	\$ 173,219.55	7.2%	N/A
Health & Dental	\$ 2,125,138.10	\$ 1,931,838.00	\$ 193,300.10	10.0%	N/A
<b>Total</b>	<b>\$ 10,466,120.94</b>	<b>\$ 10,007,440.38</b>			
<b>Revenue Net Expense</b>					
	<b>2016-17</b>	<b>2015-16</b>			
End 1	\$ 236,673.75	\$ 201,848.36			
End 2	\$ 280,898.49	\$ 237,585.87			
End 3	\$ 237,041.34	\$ 160,197.14			
End 4	\$ 161,868.46	-\$ 4,122.94			
Unassignable	-\$ 637,642.08	-\$ 294,395.66			
Contributing Business Ops	-\$ 91,538.06	-\$ 63,604.77			
Health & Dental	-\$ 187,301.90	-\$ 237,508.00			
<b>Total</b>	<b>-\$ 0.00</b>	<b>-\$ 0.00</b>			

## 2016-17 Budget Summary by Ends

### 2016-17 Revenue Breakdown by Ends



### 2016-17 Expense Breakdown by Ends



## 2016-17 Essential Services Fee Summary

BRANTFORD			WATERLOO	
<b>Revenues</b>			<b>Revenues</b>	
Essential Services Fee	-\$ 14,510.25		Essential Services Fee	-\$ 72,688.50
Food Bank	-\$ 5,000.00		Emergency Response Team	\$ -
Foot Patrol	\$ -		Food Bank	-\$ 3,500.00
SU Operating Budget	-\$ 7,159.75		Foot Patrol	\$ -
			SU Operating Budget	-\$ 0.39
<b>Total Revenues</b>	<b>-\$ 26,670.00</b>		<b>Total Revenues</b>	<b>-\$ 76,188.89</b>
<b>Expenses</b>			<b>Expenses</b>	
Food Bank	\$ 6,145.00		Emergency Response Team	\$ 20,930.67
Foot Patrol	\$ 6,530.00		Food Bank	\$ 9,896.22
Programming & Services Overhead	\$ 8,995.00		Foot Patrol	\$ 20,367.00
Administrative Overhead	\$ 1,000.00		Programming & Services Overhead	\$ 8,995.00
Reserve	\$ 4,000.00		Administrative Overhead	\$ 5,000.00
			Reserve	\$ 11,000.00
<b>Total Expenses</b>	<b>\$ 26,670.00</b>		<b>Total Expenses</b>	<b>\$ 76,188.89</b>
<b>GRAND TOTAL</b>	<b>\$ -</b>		<b>GRAND TOTAL</b>	<b>\$ -</b>

## 2016-17 Over \$10K Payment Report

\$ 10,000.00	VP: Clubs & Associations Special Event and New Initiative Funding Waterloo Campus
\$ 10,000.00	VP: Finance & Administration Year End Volunteer Appreciation Event
\$ 10,000.00	VP: Finance & Administration Hiring Website Development and Maintenance
\$ 10,000.00	Orientation Week Waterloo Mental Health Programming
\$ 10,150.00	Orientation Week Waterloo First Year Student Tubers
\$ 10,440.00	Orientation Week Waterloo First Year Student Water Bottles
\$ 12,000.00	O Week's Luckiest First Year Student Contest Prizing
\$ 14,500.00	Orientation Week Waterloo First Year Student T-Shirts
\$ 14,500.00	Orientation Week Waterloo Orientation Carnival
\$ 15,000.00	Orientation Week Waterloo Entertainers
\$ 15,000.00	Orientation Week Concert Entertainers Tech & Equipment
\$ 15,000.00	Hawk hall of fame and quad stair, elevator vestibule paint repair
\$ 15,000.00	Capital Improvements Wilfs/Turret
\$ 17,000.00	Audit Expense
\$ 20,000.00	Orientation Week Waterloo Entertainers Tech & Equipment
\$ 22,000.00	A-Team Live Concerts Tech & Equipment
\$ 25,000.00	Replacement of FNCC leaking chiller water coil
\$ 30,000.00	VP: Programming & Services Waterloo Homecoming Show
\$ 34,580.00	Orientation Week Brantford Entertainment
\$ 35,000.00	VP: Clubs & Associations Clubs Funding Waterloo Campus
\$ 37,000.00	VP: University Affairs OUSA Membership Fee (1st Payment)
\$ 40,000.00	A-Team Live Concerts
\$ 45,000.00	Orientation Week Concert Entertainers
\$ 65,273.00	Shinerama Donation to CF Canada
\$ 71,470.82	Insurance Expense